

## NCH Capital in partnership with Nilfisk Alto

Financing the highest quality maintenance equipment in partnership with europe's number 1 equipment manufacturer

### Â Problems with purchasing equipmentÂ FINANCIALÂ

- High initial capital expense
- Need to find lump sum all at once
- Limited capital budget
- Need to replace every few years
- Risk of equipment becoming obsolete
- Supplier continually making improvements
- High cost for customers only buying limited quantities
- No purchasing powerÂ SOLUTION: NCH CapitalÂ FINANCIALÂ
- No initial cash sum to find
- Brand new replacement upon renewal at end of lease period
- New equipment every few years
- Exceptionally good lease terms, usually lower total cost than paying all up frontÂ

### Â Problems with maintaining equipmentÂ SERVICE/MAINTENANCEÂ

- Standard manufacturer's warranties only 1 year with no option to extend
- Limited service network from many equipment suppliers
- Increasing maintenance issues and cost as the equipment gets olderÂ SOLUTION: NCH

### CapitalÂ SERVICE/MAINTENANCEÂ

- All items have full warranty for the entire lease period
- Nationwide service network and prompt service from Nilfisk-ALTO - the largest professional equipment supplier in Europe
- Equipment never out of warranty and never more than 3 years oldÂ

### Â NCH CAPITAL COMPLETE SOLUTIONÂ HIGHEST QUALITY EQUIPMENTÂ

- From Europe's No.1 supplier
- Full warranty for entire lease periodÂ VALUE FOR MONEYÂ
- Value for money

lease terms from major multi-national

- No hassle over ownershipÂ SERVICEÂ
- Nationwide service network
- Prompt delivery, prompt serviceÂ

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