

NCH Capital in partnership with Nilfisk Alto

Financing the highest quality maintenance equipment in partnership with europe's number 1 equipment manufacturer

Problems with purchasing equipment

- High initial capital expense
- Need to find lump sum all at once
- Limited capital budget
- Need to replace every few years
- Risk of equipment becoming obsolete
- Supplier continually making improvements
- High cost for customers only buying limited quantities
- No purchasing power

SOLUTION: NCH Capital

- No initial cash sum to find
 - Brand new replacement upon renewal at end of lease period
 - New equipment every few years
 - Exceptionally good lease terms, usually lower total cost than paying all up front
- ## Problems with maintaining equipment
- Standard manufacturer's warranties only 1 year with no option to extend
 - Limited service network from many equipment suppliers
 - Increasing maintenance issues and cost as the equipment gets older

SOLUTION: NCH Capital

- All items have full warranty for the entire lease period
- Nationwide service network and prompt service from Nilfisk-ALTO - the largest professional equipment supplier in Europe

- Equipment never out of warranty and never more than 3 years old

NCH CAPITAL COMPLETE SOLUTION

- From Europe's No.1 supplier
- Full warranty for entire lease period
- Value for money

lease terms from major multi-national

- No hassle over ownership
- Nationwide service network
- Prompt delivery, prompt service

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