

**FINANCING THE HIGHEST QUALITY  
MAINTENANCE EQUIPMENT IN  
PARTNERSHIP WITH EUROPE'S No.1  
EQUIPMENT MANUFACTURER**

**NCH** CAPITAL  
*in partnership with*

**Nilfisk  
ALTO**

## FINANCING THE HIGHEST QUALITY MAINTENANCE EQUIPMENT IN PARTNERSHIP WITH EUROPE'S No.1 EQUIPMENT MANUFACTURER

### INDUSTRY EXPERIENCE

- Founded in Dallas, Texas, U.S.A in 1919.
- Over 30 years experience in the European Market.
- Over 10,000 employees world-wide.



- Worldwide revenues approaching \$700 million.
- Financially sound multi-national
- In partnership with Europe's largest professional equipment manufacturer.



## ***Problems with purchasing equipment***

### **FINANCIAL**

- **High initial capital expense**
  - Need to find lump sum all at once
  - Limited capital budget
  
- **Need to replace every few years**
  
- **Risk of equipment becoming obsolete**
  - Supplier continually making improvements
  
- **High cost for customers only buying limited quantities**
  - No purchasing power

***SOLUTION: NCH Capital*****FINANCIAL**

- **No initial cash sum to find**
- **Brand new replacement** upon renewal at end of lease period
- **New equipment** every few years
- **Exceptionally good lease terms,** usually **lower total cost** than paying all up front

***Problems with maintaining equipment***

**SERVICE/MAINTENANCE**

- Standard manufacturer's **warranties only 1 year with no option to extend**
- **Limited service network** from many equipment suppliers
- **Increasing maintenance issues** and cost as the equipment gets older

***SOLUTION: NCH Capital***

**SERVICE/MAINTENANCE**

- All items have **full warranty** for the **entire lease period**.
- **Nationwide service** network and prompt service from Nilfisk-ALTO – the **largest professional equipment supplier** in Europe.
- Equipment **never out of warranty** and never more than 3 years old

## NCH CAPITAL COMPLETE SOLUTION

### HIGHEST QUALITY EQUIPMENT

- From Europe's No.1 supplier
- Full warranty for entire lease period



**NCH** CAPITAL

### VALUE FOR MONEY

- Value for money lease terms from major multi-national
- No hassle over ownership

### SERVICE

- Nationwide service network
- Prompt delivery, prompt service

**Nilfisk  
ALTO**

**NCH CAPITAL OFFERS:**

**A Range of Cold Water Pressure Washers**



**A Range of Hot Water Pressure Washers**



**A Range of Wet or Dry Vacuums**



**A Range of Floor Care Items**



■ Other items of Nilfisk-ALTO equipment also available on request. Please ask your rep.